

## ONE OF LEADING BANKS IN STATE IS HOME SAVINGS

Community Service and Accommodation Are Watchword of Institution.

For more than two decades Fairmont has been progressing, not along the lines of a "boom" but with a steady growth that is indicative of the substantial character of the city, its financial institutions, its business and commercial activities, as well as its extensive industrial operations.

The underlying reason for this progress has been the spirit of thrift engendered in the community by such an institution as the Home Savings Bank, organized in 1900 and for twenty-two years a leading factor in the development of a "Greater Fairmont."

This institution, under the supervision of the commissioner of banking of West Virginia and of officers and directors who are men of large experience in business and financial affairs, offers a service to the community that is unequalled. Its resources have been used in building up Fairmont, and in promoting the prosperity of its people, and it stands in the front rank of those institutions so characteristic of modern methods in this great section of a great state.

The Home Savings Bank is thoroughly equipped throughout, and owns a handsome and impressive seven-story building. It occupies the lower floor as its banking rooms, having two large and well-equipped fire and burglar-proof vaults with triple time extension locks and every other safeguard and other fully equipped with satisfactory safe deposit boxes, one containing burglar proof safe for cash. Its banking room is handsome and conveniently arranged and every facility is at the disposal of its customers.

On a capital stock of \$100,000 the bank has resources in excess of a million dollars, and deposits

of more than \$800,000, surplus and undivided profits nearly \$40,000.

Time certificates of deposit are issued for six and twelve months bearing 4 per cent interest, and savings accounts are handled, interest being paid at the rate of 4 per cent compounded twice a year. The accounts of firms, individuals and corporations are invited, and the bank loans money to its patrons on liberal terms, rendering prompt and efficient service.

C. D. Conaway, president of the bank, is a former sheriff of Marion County, and is now president of the board of county commissioners. Sam R. Nuzum, a leading business man and financier is vice-president. J. Clarence Hall is cashier, and Frank P. Hall, assistant cashier.

The directors in addition to Messrs. Conaway and Nuzum, are: M. A. Rohlf, coal and real estate man; Robert Talbott, coal operator and member of the contracting firm of Bennett & Talbott; Simeon Bright, leading farmer; C. C. Meredith, deputy sheriff; Thomas K. Jones, secretary of Farmers Mutual Fire Association; Clarence D. Robinson, coal operator; David Victor, coal operator.

J. Clarence Hall has been with the bank practically every since its organization. He is a banker of wide experience, with a thorough knowledge of conditions which makes him invaluable not only as the active head of the bank, but as a citizen as well. He is a director of the Business Men's Association.

Frank P. Hall has been with the bank nine years. He was formerly city recorder and has been prominent in the affairs of Fairmont for many years.

All of the officers are men of wide experience and ability and foresight. They believe in pulling together for a "Greater Fairmont" and have been among the most aggressive factors in putting the city on the map as West Virginia's most progressive community. They believe in co-operation and individually and collectively are always found ready and willing to give of their time and means in support of any cause designed to build up the community and promote the moral and material welfare of its citizens.

A lake, rich in carbonate of soda, was recently discovered in the neighborhood of Kulmda, Siberia.

Traveling for pleasure came into vogue in the peaceful years of the Roman empire.

## STEVENSON FIRM CONDUCTS LARGE GROCERY TRADE

Wholesale Dealers Distribute Guyandotte Coffee and Day Star Flour

When a live wire hits ground, it sizzles! What a live wire firm hits town, it does more than sizzle—it awakens the echoes.

This was the case with the Stevenson Co., which opened a wholesale business at 209 Cleveland avenue six years ago. Since then, by progressive methods, the firm had had one of the largest businesses in the city, and the trade is rapidly increasing.

First of all, the firm handles notions of all kinds. There is nothing that the prospective customer could wish that is not displayed on the well-stocked counters.

In addition, there is the famous Guyandotte coffee, to say nothing of other brands. There is Day Star flour and temperance beverages—such as Budweiser and Bevo. In addition, everything that could be called for in the general grocery line is at hand.

The firm occupies every floor of a five-story building on Cleveland avenue, and is now looking for more storage room. The business has grown to such an extent that present quarters, commodious as they are, have proved insufficient.

J. B. Stevenson of Huntington is president of the firm, with H. L. Heintzelman, vice-president. G. F. Joynes is treasurer, with an assistant, J. M. Jacobs. H. A. Fultz, a thorough live wire, is secretary and general manager.

Mr. Fultz is not a native of Fairmont, but he is as popular as if he had been born in West Virginia. He is a live wire, having been placed in charge of the business through his established executive ability.

All members of the firm are boosters of greater Fairmont.

## HOOD AGENCY LEADS AS INSURANCE FIRM

Members of Firm Representative Business Men of Community

Protection is essential in all things at all times. Protection, a general term much used in the insurance world, means insurance. Insurance is written on all sorts of risks today, hazards having been added to from time to time that the insurance industry, now one of the greatest in the world, might protect fully and under all circumstances.

Fifteen of the greatest and strongest insurance companies in the world are represented in Fairmont by the Hood Agency, which has been in existence for more than fifteen years. Since its founding in 1905, the Hood Agency has become one of the greatest factors in the substantial advancement of the city. There has been no progress in any line in which the Hood Agency, directly or indirectly, has not had a hand—extended an influence for good, at least.

Conservatively managed, yet with all business transacted along liberal lines, the Hood Agency has grown steadily in usefulness and in volume of business. It is one agency that perfectly fills its field. In addition to writing fire insurance and taking on contracts to protect against all sorts of other risks, the Hood Agency specializes in automobile insurance and in this field does an immense business.

Among the leading companies represented are the Aetna companies of Hartford, Conn., Springfield Fire and Marine and Glens Falls Insurance Co. A handsome and well appointed suite of rooms in the Deveny Building are occupied as offices for the Hood Agency, and from there a large volume of business is handled.

Charles G. Hood, senior member of the firm, is a son of Smith Hood, president of the Fairmont Trust Co. He is 34 years old, a member of the Chamber of Commerce, the Business Men's Association, and a charter member of the Rotary Club. Mr. Hood also is a member of the Elks, Odd Fellows, Knights of Pythias, and the Fairmont Country Club. Mr. Hood is a firm believer in co-operation as the most effectual

## MEANS FOR PROMOTING CIVIC AND BUSINESS WELFARE AND HE IS EVER ON THE ALERT TO PREACH THE GOSPEL OF CO-OPERATIVE EFFORT AND THEN TO JUMP IN AND PRACTICE THAT DOCTRINE

Service, promptness and reliability in dealing with the public is a necessary asset to any concern which is compelled to rely on the patronage of the people. Without any one a concern is up against a serious proposition, and the ability of the Fleming Taxi & Transfer Co. to comply with all the requirements has resulted in the development and expansion of its business to a highly satisfactory degree and one which reflects the highest credit on its proprietor and manager, J. H. Fleming.

## FLEMING TAXIS IN BIG DEMAND HERE

Exactly thirty years ago, T. L. Burchinal came to Fairmont from Morgantown, W. Va. Mr. Burchinal was a young man, just 28 years old.

Fairmont appealed to him. He liked the town, he liked the people. So Mr. Burchinal decided he would remain.

Even while putting up some of the finest residences in the city, he has found leisure to train dozens of young men to become expert mechanics. He is never too hurried to show some youngster how to do the thing the right way. So, while Mr. Burchinal has been building homes, he also has been building warm and lasting friendships.

Although he holds stock in many big Fairmont enterprises, and his own business keeps him on the jump, he finds sufficient time to attend the sessions of the Elks, the M. W. and A. O. U. A. W. Between times, he likes to be present at a session of the Chamber of Commerce, the Builders Exchange, or the National Association of the Builders Exchange.

"What Fairmont needs," he always says, "is more houses. Then go after the next factory."

## BURCHINAL AMONG BEST CONTRACTORS

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## WISE PROVISION CO. LEADING FOOD MART

Essentially handlers of beef and pork products, this firm also constitutes one of the city's leading grocery stores and pure food marts. The Wise Provision Co. has been in business for nine years and with extensive facilities for store deals and for prompt deliveries, three motor trucks being used, excellent service is rendered. The stock is a large, well selected and high grade offering of all the things that one could wish for. Large storage facilities are possessed and the entire establishment is a model for completeness and for perfect sanitation and cleanliness.

The business is supervised personally by J. U. Wise, manager.

who has been living in Fairmont for the last twenty-one years. He gives employment to twelve people, each of whom is efficient, courteous and attentive. Each also is well acquainted with his particular part of the work and he generally knows the tastes of the person he is serving. Consequently no better service could be desired.

Mr. Wise who is a native of Pennsylvania, is one of the city's popular business men, having many warm personal friends in addition to a large throng of customers. He attributes his success to having ever served his patrons with the best goods that the market affords, the very best that it is possible to buy, and at the most reasonable cost. He holds membership in the Chamber of Commerce, the Business Men's Association, and the Elks, and is active in each.

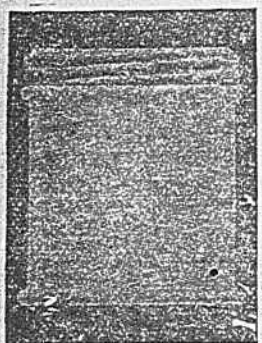
## "Where Quality Counts"

If there is anything on the market where Quality really counts, it is in Hardware and our slogan of "Where Quality Counts" is one that has been lived up to faithfully in all our years of business in Fairmont—And you can rest assured that anything you buy from our stocks is just what we tell you it is. Our stocks right now are very complete with the best known, Nationally advertised lines.

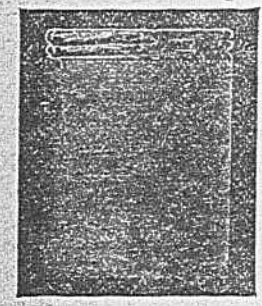
## Marion Hardware Co.

Bethlehem Building  
Jefferson Street

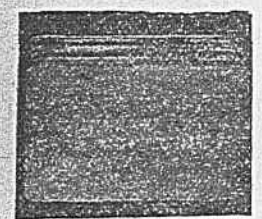
## Products of the Columbia Glass Co.—Fairmont, W. Va.



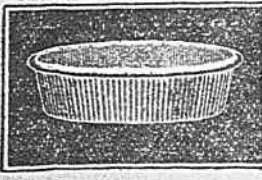
TALL POTS—No. 25  
Beaded top and bottom  
Capacity— $\frac{1}{4}$  oz.  $\frac{1}{2}$  oz.  
1 oz. 2 oz. 3 oz. 4 oz.  
5 oz.



SPECIAL TALL POTS  
No. 84  
Capacity— $\frac{1}{4}$  oz.  $\frac{1}{2}$  oz.  
1 oz. 3 oz. 4 oz.



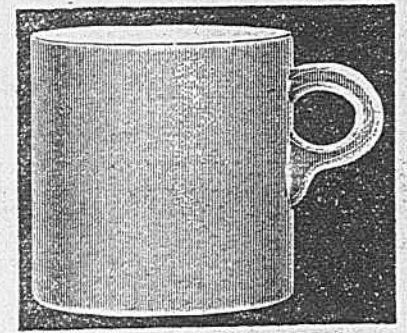
SQUAT OINTMENT POTS—No. 52  
Capacity— $\frac{1}{4}$  oz.  $\frac{1}{2}$  oz.  
1 oz. 3 oz. 4 oz. 5 oz.  
10 oz.



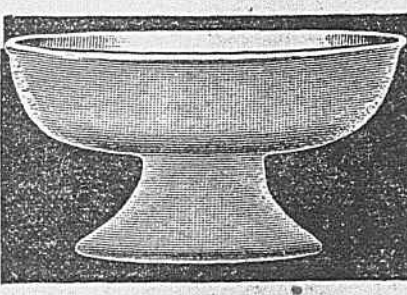
BIRD BATHS—TWO SIZES  
No. 102, 5 in. long, 3 in. wide, 1 1/2 in. high.



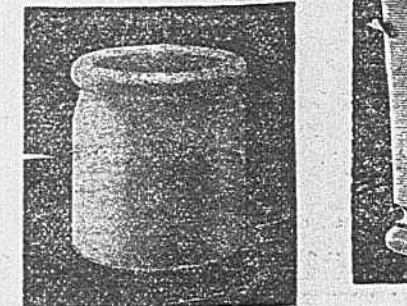
No. 101, 4 1/2 in. long, 3 in. wide, 1 1/2 in. high.  
FANCY SQUARE JAR  
No. 34-D.



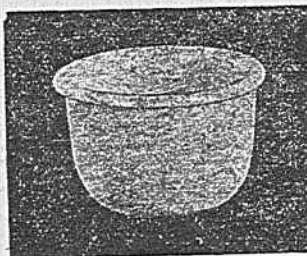
DRINKING MUG  
Height 3 1/2 inches.  
Diam. 2 3/4 inches.



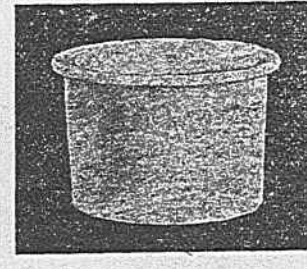
SHERBETS  
Height 2 1/2 inches.  
Diam. 4 1/2 inches.



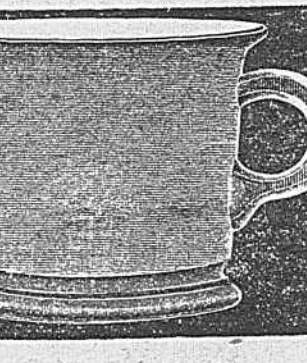
INDIVIDUAL MILK BOTTLE



SHAVING LINER  
No. 1 high



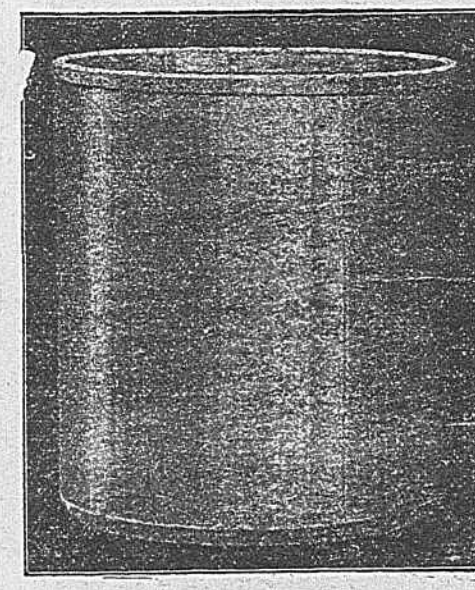
SHAVING LINER  
No. 3 high Flat Bottom



NO. 2 SHAVING MUGS  
Height 3 1/2 inches. Diam. 3 3/4 inches.



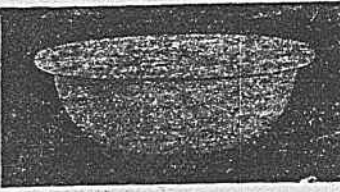
EGG CUP  
Diam 1 1/2 inches. Height 2 1/2 inches



BARBER VASE  
Height 7 inches. Diam. 5 1/2 inches.  
Made in Alabaster and opal glass.



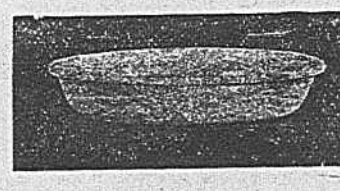
MIXING BOWLS  
5, 6, 7, 8, Inches.



SHAVING LINER  
No. 2 Low



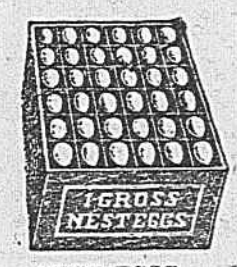
TALL URN JARS  
No. 75  
Capacity—1 oz. 2 oz.



SOAP DISH  
4 in. wide, 6 in. long. 1 1/2 in. high.



PRIVATE JAR  
No. 37



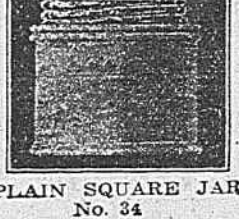
NEST EGGS



OCTAGON JAR—No. 92  
Capacity—1 oz. 2 oz.  
4 oz.



EYE BATH  
Made in Opal and Flint Glass



PLAIN SQUARE JAR  
No. 34



KEYSTONE POTS  
No. 39  
Capacity— $\frac{1}{4}$  oz. 1 oz.  
2 oz.



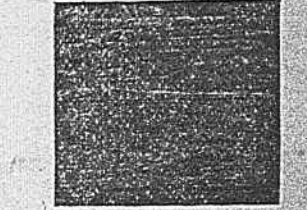
HEXAGON POTS  
No. 95  
Squat and Tall  
Capacity, 2 oz., 4 oz.



PATCH BOX  
Glass Covers, Indented or Flat.  
Capacity— $\frac{1}{4}$  oz.  $\frac{1}{2}$  oz. 1 oz. 2 oz.



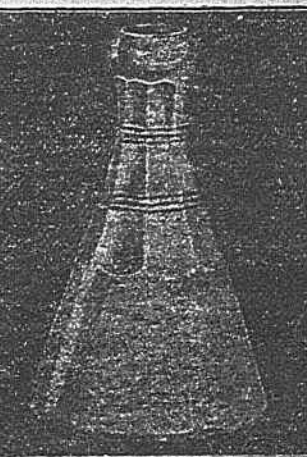
SHOE AND STOVE POLISH JAR—No. 58  
Capacity—3 1/2 oz.



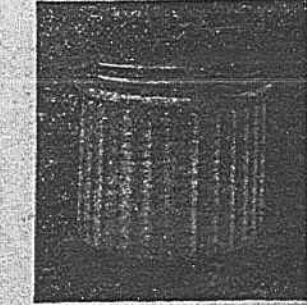
SQUARE OINTMENT POTS  
No. 33  
Two Sides Corrugated.  
Capacity 1 oz., 2 oz.



SHAVING MUG—No. 3  
Made in Alabaster and Opal Glass. Height 3 1/2 inches. Diam. 2 inches.



BARBER BOTTLE  
Made in Alabaster and Opal Glass. 7 inches.



RUBBER JAR  
No. 53  
Capacity—2 oz.

## Sales Representatives in Other Cities

Ware Glass Company  
268 Market St.—San Francisco, Calif.

Jno. Franklin & Son  
17 No. Wabash Ave.—Chicago, Ill.

William E. Doctor  
160 5th Ave.—New York City.

R. L. Clark  
512 Congress Bldg.—Detroit, Mich.

## L. P. Baker

802 Emerson Tower Building  
Baltimore, Md.

## Sales Representatives in Other Cities

E. W. Pearce Glass Co.,  
131 State St.—Boston, Mass.

Lindhart & Frazier  
Pierce Bldg. St. Louis, Mo.

H. A. Tanner  
1103 Empire Bldg., Pittsburgh, Penna.

L. C. Treherne  
7 East Redwood St. Baltimore, Md. Representing in Washington, D. C.

J. A. Bradley  
3320 Ella Avenue—Philadelphia, Penna.

## COLUMBIA GLASS COMPANY

Manufacturers of Opal Glass Products

Fairmont, W. Va.